

PublicInvest Research Result Review

KDN PP17686/03/2013(032117)

DESCRIPTION

The developer of a soon-to-be booming ultrapolis in Shah Alam spanning across 72 acres, with a gross development value of over RM9bn, an eventual RM1bn property investment portfolio, and a leisure component

12-Month Target Price	RM0.91
Current Price	RM0.615
Expected Return	47.9%
Market	Main
Sector	Property
Bursa Code	4251
Bloomberg Ticker	IBHD MK
Shariah Compliant	Yes

SHARE PRICE CHART

SHARE PRICE CH	ARI			
0.66				
0.64				
0.62			'n	м л.
0.60	<u>_</u> _	/ ++/	'W'	<u>~</u> ~/
0.58		•		
0.56				
0.54				
0.52				
0.50 Oct-16 Nov-16	Dec-16	Jan-17	Feb-17	Mar-17
52 Week Range (R 3-Month Average V			RM0.49	– RM0.66 1,122.5
SHARE PRICE PE	RFORM	ANCE		
-		1M	3M	6M
Absolute Returns		-4.0	0.0	4.4
Relative Returns		-0.5	-2.8	4.3
KEY STOCK DATA	\			
Market Capitalisat No. of Shares (m)		m)		617.7 1,004.4
No. of Shares (III)				1,004.4
MAJOR SHAREHO	DLDERS			
				%
Sumurwang Sumur Ventures				59.6 8.6
Tan Sri Lim Kim F	long			0.3

Ching Weng Jin

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I-Berhad recorded a net profit of RM23.0m (+21.1% YoY, +31.4% QoQ) for 1QFY17 on the back of an RM102.8m (+27.8% YoY, +0.0% QoQ) revenue. While only making up 21.5% of our full-year estimates, we deem this broadly in line as we anticipate stronger earnings recognitions in subsequent quarters on the back of its RM447.9mn in unbilled sales. We continue to like I-Berhad's value proposition and attractive location and still see it being in a prime position to benefit from the urbanization of the outer Klang Valley region (Klang and Shah Alam). Infrastructure-related rollouts (ie. Light Rail Transit 3 and Bus Rapid Transit) in the vicinity bode well for the longer-term value enhancement of the development given the Transit-Oriented Development (TOD) status. Our *Outperform* call is retained with an unchanged target price of RM0.91 based on a c. 50% discount to RNAV.

- Earnings Overview. Property development remains a clear mainstay of the group's earnings, contributing RM22.2m (+48.5% YoY, +3.3% QoQ) or 92.5% of group pre-tax profit, underpinned by steady construction progress of its on-going developments. Property investment contributions are negligible at this point, though is well on track to achieving its RM1bn asset base by 2018 with about RM409.5m spent to-date. 1Q is a seasonally low quarter for the leisure division, reflected by anemic numbers registered. (Table 1).
- Susiness Overview. The i-SOHO and i-Suite developments are fully sold, with handover to purchasers expected by Q2 2017 and Q4 2017 respectively. Construction work on the Liberty, Parisien and Hyde Towers projects is on track, in fact likely to see more rapid progress once its car park podiums are completed (anticipated this mid-year). While unbilled sales have fallen to RM447.9m from RM573.3m as at end-2016, this is anticipated to be replenished with the launch of its Hill10 Residences this financial quarter.
- **Future Developments.** Hill10 Residences @ i-City, aptly named for its affinity to the DoubleTree by Hilton hotel in which it is sited above, is slated for launch in Q2 2017. This 19-storey 204-unit fully-furnished residential development carries an estimated Gross Development Value (GDV) of RM120m. Marketed as one of the most luxurious properties of its kind in Shah Alam, successful sale of this project will be a watershed moment for property development in this neck of the woods given its benchmark pricing, and will strongly reinforce our belief in the eventual realization of the remaining c.RM7bn GDV yet to be tapped on.

Infrastructure-related rollouts (ie. LRT3 and BRT) in the vicinity bodes well, potentially expanding GDV by c. RM1bn through re-development of its low-rise shop-offices at higher plot ratios given the Transit-Oriented Development (TOD) status. Ease of connectivity with other major points of commerce within a 20km radius will greatly enhance the attractiveness of and livability in i-City.

KEY FORECAST	TABLE					
FYE Dec (RMm)	2015A	2016A	2017F	2018F	2019F	CAGR
Revenue	257.4	383.6	477.1	555.2	608.7	24.0%
Pre-tax Profit	54.5	88.2	113.9	131.0	142.3	27.1%
Net Profit	43.0	66.6	86.5	99.5	108.1	25.9%
FD EPS ¹ (Sen)	3.3	5.1	6.6	7.6	8.2	25.9%
FD P/E ^{1} (x)	18.8	12.1	9.3	8.1	7.5	
DPS ¹ (Sen)	1.5	2.0	2.6	3.0	3.2	
Dividend Yield	2.4	3.2	4.2	4.8	5.3	

Source: Company, PublicInvest Research estimates

Note: ¹ Fully-diluted share base: 1,315m shares (excluding warrants)



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Wednesday, April 19, 2017

Outperform

OPUBLIC INVESTMENT BANK BERHAD

Table 1: Results Su	mmary								
FYE Dec (RM'000)	<u>1Q17</u>	<u>1Q16</u>	<u>4Q16</u>	<u>YoY</u> <u>chg</u> (%)	<u>QoQ</u> <u>chg</u> (%)	<u>FY17</u>	<u>FY16</u>	<u>YoY</u> <u>chg</u> <u>(%)</u>	<u>Comments</u>
Revenue	102.8	80.4	102.9	27.8	0.0	477.1	383.6	24.4	Property development growth
Cost of sales	-69.4	-53.8	-66.9	29.0	3.8	-310.3	-258.3	20.1	
Gross profit	33.4	26.6	36.0	25.5	-7.1	166.8	125.3	33.2	
Other income	2.0	1.2	1.6	69.5	26.5	5.8	13.5	-57.1	
Admin expenses	-12.4	-11.7	-13.7	5.6	-9.4	-58.7	-49.3	19.1	
Associate	0.0	0.0	-0.9	n.m.	-98.2	0.0	-1.4	n.m.	
Pre-tax profit	23.0	16.1	23.0	43.2	0.0	113.9	88.2	29.2	
Income tax	-4.5	-0.7	-8.9	>100	-49.9	-27.3	-21.6	26.5	
Minorities	0.0	0.0	0.0	>100	0.0	0.0	0.0	0.0	
Net profit	18.6	15.4	14.2	21.1	31.4	86.6	66.6	30.0	
EPS (sen)	1.9	1.5	1.4	21.1	31.4	8.6	6.6	30.0	
Note: EPS based on curr	ent share b	base of 1,0)03.0m	n.a. = not app	olicable				
Gross Margin (%)	32.5	33.1	35.0	-	-	35.0	32.7	-	
Pre-tax Margin (%)	22.4	20.0	22.4	-	-	23.9	23.0	-	
Net Margin (%)	18.1	19.1	13.8	-	-	18.2	17.4	-	
SEGMENTAL				YoY	<u>QoQ</u>				

<u>(RM'000)</u>	<u>1Q17</u>	<u>1Q16</u>	<u>4Q16</u>	<u>chg</u> (%)	<u>dod</u> <u>chg</u> (%)	<u>Comments</u>
Revenue						
Property Development	92.2	68.3	88.1	35.0	4.7	RM448m unbilled sales
Property Investment	1.2	1.2	1.2	-5.3	-1.5	
Leisure	9.2	10.6	12.6	-13.5	-26.9	
Others	0.2	0.3	1.0	-9.0	-76.4	
Total	102.8	80.4	102.9	27.8	0.0	
Pretax Profit						
Property Development	22.2	15.0	21.5	48.5	3.3	
Property Investment	-0.5	-0.5	-0.9	0.9	-51.5	
Leisure	0.1	0.9	4.2	-89.5	-97.7	
Others	1.2	0.6	-1.8	84.3	n.a.	
Total	23.0	16.1	23.0	43.2	0.0	-
n a – not applicable						

n.a. = not applicable

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KEY FINANCIAL DATA

FYE Dec (RMm)	2015A	2016A	2017F	2018F	2019F
Revenue	257.4	383.6	477.1	555.2	608.7
Cost of Sales	-176.4	-258.3	-310.3	-361.1	-395.8
Gross Profit	81.0	125.3	166.8	194.1	212.9
Other Income	9.2	12.2	5.8	5.1	4.3
Administration Expenses	-35.7	-49.3	-58.7	-68.3	-74.8
Pre-tax Profit	54.5	88.2	113.9	131.0	142.3
Income Tax	-11.4	-11.4	-21.6	-27.3	-31.4
Effective Tax Rate (%)	21.0%	13.0%	18.9%	20.9%	22.1%
Minorities	0.0	0.0	0.0	-0.1	-0.1
Core Net Profit	43.0	66.6	86.5	99.5	108.1
Growth					
Revenue	-1.4%	49.0%	24.4%	16.4%	9.6%
Gross Profit	-19.9%	54.6%	33.2%	16.4%	9.6%
Net Profit	-19.5%	54.9%	29.9%	15.0%	8.7%

DALANCE SHEET DATA

BALANCE SHEET DATA					
FYE Dec (RMm)	2015A	2016A	2017F	2018F	2019F
Investment properties	284.8	312.3	322.3	332.3	342.3
Property development costs	469.9	553.1	634.5	730.3	835.9
Cash and bank balances	96.5	179.7	165.6	146.4	124.4
Other assets	322.4	281.4	292.6	301.9	308.2
Total Assets	1,173.5	1,326.5	1,415.1	1,511.0	1,610.9
Payables	170.9	253.0	265.7	276.7	285.6
Liabilities – ICULS and RCULS	193.0	203.3	213.5	223.7	233.9
Deferred tax	5.4	6.3	6.3	6.3	6.3
Other liabilities	1.3	7.9	12.9	17.9	22.8
Total Liabilities	370.6	470.4	498.3	524.5	548.7
Total Equity	802.9	856.2	916.8	986.5	1,062.2
Total Equity and Liabilities	1,173.5	1,326.5	1,415.1	1,511.0	1,610.9

Source: Company, PublicInvest Research estimates

PER SHARE DATA & RATIOS					
FYE Dec	2015A	2016A	2017F	2018F	2019F
Book Value Per Share	1.10	0.86	0.91	0.98	1.06
NTA Per Share	1.10	0.86	0.91	0.98	1.06
EPS (Sen)	3.3	5.1	6.6	7.6	8.2
DPS (Sen)	1.5	2.0	2.6	3.0	3.2
Payout Ratio (%)	12.9%	33.9%	30.0%	30.0%	30.0%
ROA (%)	3.7%	5.0%	6.1%	6.6%	6.7%
ROE (%)	5.4%	7.8%	9.4%	10.1%	10.2%

Source: Company, PublicInvest Research estimates

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RATING CLASSIFICATION

STOCKS

OUTPERFORM	The stock return is expected to exceed a relevant benchmark's total of 10% or higher over the next 12months.
NEUTRAL	The stock return is expected to be within +/- 10% of a relevant benchmark's return over the next 12 months.
UNDERPERFORM	The stock return is expected to be below a relevant benchmark's return by -10% over the next 12 months.
TRADING BUY	The stock return is expected to exceed a relevant benchmark's return by 5% or higher over the next 3 months but the underlying fundamentals are not strong enough to warrant an Outperform call.
TRADING SELL	The stock return is expected to be below a relevant benchmark's return by -5% or more over the next 3 months.
NOT RATED	The stock is not within regular research coverage.
SECTOR	
OVERWEIGHT	The sector is expected to outperform a relevant benchmark over the next 12 months.
NEUTRAL	The sector is expected to perform in line with a relevant benchmark over the next 12 months.
UNDERWEIGHT	The sector is expected to underperform a relevant benchmark over the next 12 months.

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