IBHD MK

Yes

PublicInvest Research Results Review

Friday, February 28, 2020

KDN PP17686/03/2013(032117)

I-BERHAD Outperform

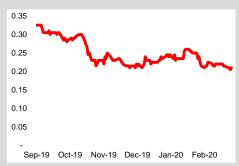
DESCRIPTION

The developer of an ultrapolis in Shah Alam spanning across 72 acres, with a total gross development value of RM9bn, an eventual RM1bn property investment portfolio, and a leisure component

12-Month Target Price	RM0.40
Current Price	RM0.21
Expected Return	90.5%
Market	Main
Sector	Property
Bursa Code	4251

Bursa Code Bloomberg Ticker Shariah Compliant

SHARE PRICE CHART



52 Week Range (RM)	RM0.20 - RM0.45
3-Month Average Vol ('000)	4,319.1

SHARE PRICE PERFORMANCE

	1M	3M	12M
Absolute Returns	-18.0	-4.7	-50.4
Relative Returns	-12.2	3.0	-43.8

KEY STOCK DATA

Market Capitalisation (RMm)	250.4
No. of Shares (m)	1,116.4

MAJOR SHAREHOLDERS

	%
Sumurwang	52.9
Sumur Ventures	7.7
Lim Khuan Eng	1.3

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No Respite Yet

The Group reported another weak set of numbers for 4QFY19, with net profit of only RM3.5m (-43.6% YoY, -30.6% QoQ) weighed by further losses at its associate, primarily the Central Mall. Cumulative FY19 net profit of RM25.8m (-56.1% YoY) is below our expectation at only 73% of full-year estimates, the discrepancy being the larger-than-expected losses at the mall. The numbers are also below consensus expectations at 92% of full-year estimates. We cut our FY20/FY21estimates by an average 30% to account for wider near-term losses in its property investment portfolio while also lowering sales assumptions for its project in downtown Kuala Lumpur. Longer-term trend is still intact, underpinned by a remaining ~65% of its gross development value in Shah Alam yet to be realized. We still like I-Berhad's value proposition and affirm our *Outperform* call but trim our TP to RM0.40 (RM0.47 previously) on a higher discount to RNAV in light of near-term earnings weakness.

- **FY19 earnings overview.** Property development (pretax: -26.6% YoY) remains the major contributor despite the lower numbers (RM54.2m) in absolute terms as on-going losses post-opening of the Central Mall weighs on property investment contributions. The segment's pretax loss widened about 4-fold to RM23.2m (FY18: RM6.5m pretax loss). The leisure segment chipped in with a steady pretax profit of RM10.3m (+2.4% YoY), an encouraging sight amid cautious consumer spending last year, though near-term outlook may be clouded by the recent COVID-19 outbreak. Unbilled sales continue to decline amid the lack of new launches, now at RM97.2m as at end-December, down from RM112.9m at end-September.
- **Business overview.** The Group is maintaining prudence on its property launches in view of the prevailing property market conditions, focusing instead on its property investment portfolio which it expects to provide steady recurring income over the medium to longer-term. The recent exercise which saw the Group raising some RM151.2m via a rights issue of preference shares puts it on strong financial footing, enabling it to ride out this current soft patch. Its Grade-A GBI-rated office tower has just been completed, kitted with artificial intelligence, and has committed tenancies of between 50% and 60%, we gather. The Double Tree by Hilton Hotel and 2nd Convention Centre are slated for opening early-2021.
- § Risks to earnings will come from further delays in launches, of which we have accounted for one (valued at ~RM300m) this year, and one (also valued at ~RM300m) next year. Wider-than-expected losses from its mall operations may also weigh. Upside may however come from better-than-expected sales at its soon-to-be completed 8 Kia Peng project. The clearing of inventories estimated at about RM300m will be an added boost.

KEY FORECAST TABLE (RM m)								
FY Dec (RM m)	2018A *	2019A	2020F	2021F	2022F	CAGR		
Revenue	375.1	172.0	191.7	197.9	321.6	-3.8%		
Pre-tax Profit	76.8	40.1	36.4	42.9	68.6	-2.8%		
Net Profit	58.7	25.8	27.6	32.6	52.1	-2.9%		
FD EPS 1 (Sen)	3.2	1.4	1.5	1.8	2.8	-2.9%		
FD P/E 1 (x)	6.6	15.1	14.1	12.0	7.5			
DPS 1 (Sen)	1.5	0.6	0.6	0.8	1.2			
Dividend Yield	7.0	3.1	3.1	3.6	5.8			

Source: Company, PublicInvest Research estimates

Note: 1 Fully-diluted: 1,857m shares (excluding RCULs conversion) * re-stated for MFRS15

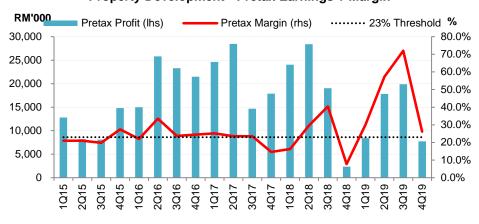


Table 1: Results S	umma <u>r</u> y	,							
FY Dec (RM'm)	<u>4Q</u> FY19	<u>4Q</u> FY18	<u>3Q</u> FY19	<u>YoY</u> <u>chg</u> (%)	QoQ chq (%)	<u>FY19</u>	<u>FY18</u>	<u>YoY</u> <u>chg</u> (%)	<u>Comments</u>
Revenue	47.2	48.0	42.2	-1.7	11.6	172.0	375.1	-54.1	No launches in 2018/2019
Cost of sales	-23.1	-27.2	-11.0	-15.2	109.4	-70.8	-245.8	-71.2	
Gross profit	24.1	20.7	31.2	16.0	-22.9	101.3	129.3	-21.7	
Other income	1.0	1.6	3.4	-33.5	-69.4	6.5	7.7	-15.9	
Admin expenses	-11.4	-14.9	-14.2	-23.0	-19.2	-48.3	-57.3	-15.7	
Associate	-8.7	-1.6	-8.8	456.0	-1.1	-19.3	-3.0	555.2	Wider losses from opening of Central Mall
Pre-tax profit	5.0	5.9	11.7	-15.3	-57.3	40.1	76.8	-47.8	
Income tax	-1.5	0.4	-6.7	-493.1	-77.8	-14.3	-18.0	-21.0	
Minorities	0.0	-0.1	0.0	-67.4	133.3	-0.1	-0.1	0.0	
Net profit	3.5	6.2	5.0	-43.6	-30.6	25.8	58.7	-56.1	
EPS (sen)	0.3	0.6	0.5	-44.8	-35.5	2.4	5.5	-56.2	
Gross Margin (%)	51.0	43.2	73.9	-	-	58.9	34.5	-	
Pre-tax Margin (%)	10.6	12.3	27.7	-	-	23.3	20.5	-	
Net Margin (%)	7.4	12.9	11.9	-	-	15.0	15.6	-	
Segmental (RM'm)	<u>4Q</u> FY19	<u>4Q</u> FY18	<u>3Q</u> FY19	Y-o-Y chg (%)	Q-o-Q chg (%)	Comments			
Revenue									
Prop development	29.6	30.5	27.6	-2.9%	7.1%	RM97m unbi	lled sales		
Prop investment	2.4	1.9	2.2	25.6%	9.3%				
Leisure	14.0	14.3	11.9	-2.3%	18.0%				
Others	1.2	1.3	0.6	-6.2%	100.7%	•			
Total	47.2	48.0	42.2	-1.7%	11.6%	•			
Pretax Profit									
Prop development	7.7	2.3	19.9	230.1%	-61.1%				
Prop investment	-9.8	-3.3	-9.5	197.3%	4.1%				
Leisure	6.4	7.5	2.5	-14.4%	155.5%				
Others	0.7	-0.6	-1.2	n.a.	n.a.				
Total	5.0	5.9	11.7	-15.3%	-57.3%				

n.a. = not applicable

Figure 1: Pretax Profit - Property Development

Property Development - Pretax Earnings + Margin



Source: Company, PublicInvest Research



KEY FINANCIAL DATA

NCOME STATEMENT DATA					
FYE Dec (RMm)	2018A	2019A	2020F	2021F	2022F
Revenue	375.1	172.0	191.7	197.9	321.6
Cost of Sales	-245.8	-70.8	-121.9	-125.6	-208.2
Gross Profit	129.3	101.3	69.9	72.2	113.4
Other Income	3.5	-12.9	-5.7	-0.7	1.8
Administration Expenses	-56.0	-48.3	-27.8	-28.7	-46.6
Pre-tax Profit	76.8	40.1	36.4	42.9	68.6
Income Tax	-18.0	-14.3	-8.7	-10.3	-16.5
Effective Tax Rate (%)	23.5%	35.6%	24.0%	24.0%	24.0%
Minorities	-0.1	-0.1	0.0	0.0	0.0
Core Net Profit	58.7	25.8	27.6	32.6	52.1
Growth					
Revenue	-17.6%	-54.1%	11.5%	3.2%	62.5%
Gross Profit	-7.4%	-21.7%	-31.0%	3.4%	57.0%
Net Profit	-4.9%	-56.1%	7.2%	17.8%	60.1%

Source: Company, PublicInvest Research estimates

BALANCE SHEET DATA					
FYE Dec (RMm)	2018A	2019A	2020F	2021F	2022F
Investment properties	439.8	506.2	534.8	582.3	629.9
Property development costs	774.8	810.9	774.8	762.3	749.8
Cash and bank balances	18.8	139.2	77.7	69.1	8.5
Other assets	445.3	440.8	391.1	382.6	425.0
Total Assets	1,678.8	1,897.0	1,778.5	1,796.4	1,813.2
Payables	485.0	497.8	362.4	375.5	401.6
Liabilities – ICULS and RCULS	0.0	203.9	219.9	224.5	197.4
Deferred tax	5.3	5.7	6.3	6.3	6.3
Other liabilities	213.4	70.4	51.4	28.8	10.0
Total Liabilities	703.7	777.8	639.9	635.0	615.3
Total Equity	975.1	1,119.2	1,138.6	1,161.4	1,197.9
Total Equity and Liabilities	1,678.8	1,897.0	1,778.5	1,796.4	1,813.2

Source: Company, PublicInvest Research estimates

PER SHARE DATA & RATIOS					
FYE Dec	2018A	2019A	2020F	2021F	2022F
Book Value Per Share	0.98	1.12	1.06	1.08	1.11
NTA Per Share	0.98	1.12	1.06	1.08	1.11
EPS (Sen)	3.2	1.4	1.5	1.8	2.8
DPS (Sen)	1.5	0.6	0.6	0.8	1.2
Payout Ratio (%)	46.4%	46.4%	43.5%	43.5%	43.5%
ROA (%)	3.5%	1.4%	1.6%	1.8%	2.9%
ROE (%)	6.0%	2.3%	2.4%	2.8%	4.4%

Source: Company, PublicInvest Research estimates



RATING CLASSIFICATION

STOCKS

OUTPERFORM The stock return is expected to exceed a relevant benchmark's total of 10% or higher over the next 12months.

NEUTRAL The stock return is expected to be within +/- 10% of a relevant benchmark's return over the next 12 months.

UNDERPERFORM The stock return is expected to be below a relevant benchmark's return by -10% over the next 12 months.

TRADING BUY

The stock return is expected to exceed a relevant benchmark's return by 5% or higher over the next 3 months but

the underlying fundamentals are not strong enough to warrant an Outperform call.

TRADING SELL The stock return is expected to be below a relevant benchmark's return by -5% or more over the next 3 months.

NOT RATED The stock is not within regular research coverage.

SECTOR

OVERWEIGHT The sector is expected to outperform a relevant benchmark over the next 12 months.

NEUTRAL The sector is expected to perform in line with a relevant benchmark over the next 12 months.

UNDERWEIGHT The sector is expected to underperform a relevant benchmark over the next 12 months.

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