PublicInvest Research Results Review

Friday, February 26, 2021

KDN PP17686/03/2013(032117)

I-BERHAD Neutral

DESCRIPTION

The developer of an ultrapolis in Shah Alam spanning across 72 acres, with a total gross development value of RM9bn, an eventual RM1bn property investment portfolio, and a leisure component

12-Month Target Price Current Price Expected Return	RM0.26 RM0.235 10.7%
Market	Main
Sector	Property
Bursa Code	4251
Bloomberg Ticker	IBHD MK
Shariah Compliant	Yes

SHARE PRICE CHART



SHARE PRICE PERFORMANCE

	1M	3M	12M
Absolute Returns	8.8	-1.6	-10.8
Relative Returns	0.9	-15.3	-15.5

KEY STOCK DATA

Market Capitalisation (RMm)	261.0
No. of Shares (m)	1,110.6

MAJOR SHAREHOLDERS

	%
Sumurwang	53.0
Sumur Ventures	7.7
Lim Khuan Eng	1.3

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Staying Profitable

The Group managed to end 2020 on a profitable note though largely due to revaluation surpluses of its investment properties and held-for-sale assets. 4QFY20 net profit of RM764,000 contributed to a full-year FY20 net profit of RM3.3m (-94.7% YoY), which nevertheless fell short of our expectations at only 26% of full-year estimates. With no new launches since 2018, revenue contribution came mostly from sale of its completed units, as the Leisure segment also felt the effects of pandemic-induced movement restrictions and temporary closures. We cut FY21/FY22 estimates by -27.4%/-36.0% to account for further delays in product launches, and changes in sales assumptions. Near-term prospects of the Group are likely to remain hazy in light of the current operating challenges, though we still like I-Berhad's long-term value proposition underpinned by a remaining ~60% of its gross development value yet to be realized. Our target price remains unchanged at RM0.26 (based on an already-steep 80% discount to fully-diluted RNAV), with **Neutral** call retained owing to the lack of near-term re-rating catalysts.

- § 4QFY20 earnings overview. Property development contributions slipped into a pretax loss of RM14.8m, with the absence of new launches since 2018 hampering revenue recognition. Revaluation surplus of the Group's investment properties was the saving grace this current quarter, financial year in fact, contributing to a segmental pretax profit of RM18.8m. The segment would otherwise have been mired by challenges (with related financial losses) at the Central Mall as a result of the various movement controls. The Leisure segment recorded a pretax loss of RM6.1m for the quarter and RM10.0m for the year. Property unbilled sales is now at RM41.3m as at end-December, and likely to be exhausted by mid-year.
- **Business overview.** Soft market conditions continue to hold the Group back from launching new projects. The Group's BeCentral serviced apartment tower is only likely to be launched mid- to end-2021, initially thought to have been end-2020. Its Grade-A GBI-rated office tower is starting to see occupants moving in, though meaningful financial contributions are only anticipated in FY22. Opening of the Double Tree by Hilton Hotel and 2nd Convention Centre is now slated for end-2021, with meaningful contributions only likely late-2022.
- Risks to earnings will come from wider-than-expected losses from its mall operations with consumer sentiment still soft, in addition to ongoing weakness in its Leisure division. We gather the Group is stepping up efforts to address the 8Kia Peng which has been completed but which has seen softer-than-expected sales. Upside to earnings will come from quicker-than-expected turnarounds in its launches, and sale of inventories. There could also be some excitement with regard to development of data centers in line with the government's recently-unveiled MyDigital blueprint.

KEY FORECAS	T TABLE					
FYE Dec (RM m)	2019A *	2020A	2021F	2022F	2023F	CAGR
Revenue	172.0	84.6	110.0	159.7	258.6	10.7%
Pre-tax Profit	40.1	4.6	19.6	33.5	54.2	7.8%
Net Profit	25.8	3.3	14.9	25.4	41.2	12.4%
FD EPS 1 (Sen)	3.2	1.4	0.2	8.0	1.4	-18.9%
FD P/E 1 (x)	5.4	12.2	96.4	21.2	12.4	
DPS 1 (Sen)	1.5	0.6	0.1	0.3	0.6	
Dividend Yield	6.2	2.7	0.3	1.5	2.5	

Source: Company, PublicInvest Research estimates

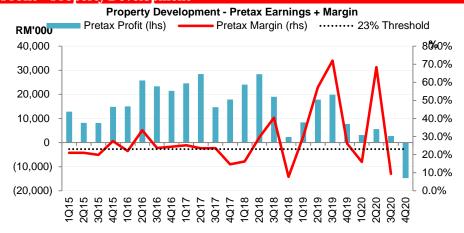
Note: 1 Fully-diluted: 1,857m shares (excluding RCULs conversion) * re-stated for MFRS15



Table 1: Results S	ummary	,							
FYE Dec (RMm)	<u>4Q</u> FY20	<u>4Q</u> FY19	<u>3Q</u> FY20	<u>YoY</u> <u>chg</u> (%)	QoQ chg (%)	<u>FY20</u>	<u>FY19</u>	<u>YoY</u> <u>chg</u> (%)	Comments
Revenue	7.2	47.2	37.4	-84.7	-80.7	84.6	172.0	-50.8	No launches since 2018
Cost of sales	-18.0	-23.2	-21.6	-22.4	-16.9	-60.4	-70.4	-14.2	
Gross profit	-10.7	24.0	15.8	-144.6	-167.7	24.2	101.7	-76.2	
Other income	12.2	0.9	1.2	1,216.9	877.9	16.6	6.9	139.7	
Admin expenses	-16.1	-10.2	-14.9	57.1	7.8	-49.7	-46.3	7.3	
Associate	18.6	23.4	-0.7	-20.4	-	13.3	12.7	4.7	Revaluation gains
Pre-tax profit	4.0	38.1	1.5	-89.5	172.2	4.6	75.1	-93.9	
Income tax	-3.2	-0.2	-0.5	>100	529.5	-1.3	-12.9	-90.1	
Minorities	0.0	0.0	0.0	-128.6	-200.0	0.0	-0.1	-	
Net profit	0.8	37.9	0.9	-98.0	-19.3	3.3	62.1	-94.7	
EPS (sen)	0.1	3.5	0.1	-98.0	-12.5	0.3	5.8	-94.9	-
Gross Margin (%)	-148.1	50.9	42.3	-	-	28.6	59.1	-	
Pre-tax Margin (%)	55.3	80.8	3.9	-	-	5.4	43.7	-	
Net Margin (%)	10.6	80.4	2.5	-	-	3.9	36.1	-	
SEGMENTAL (RM'm)	<u>3Q</u> FY20	<u>3Q</u> FY20	<u>2Q</u> FY20	YoY chg (%)	QoQ chg (%)	Comments			
Revenue									
Prop development	2.7	29.6	29.5	-91.0%	-91.0%	RM41m unbill	led sales a	s at 31 De	cember
Prop investment	1.7	2.4	2.2	-26.9%	-21.9%				
Leisure	1.9	14.0	5.0	-86.4%	-62.2%				
Others	0.9	1.2	0.7	-22.5%	33.2%	<u>-</u>			
Total	7.2	47.2	37.4	-84.7%	-80.7%	•			
Pretax Profit									
Prop development	-14.8	7.7	2.8	-	-				
Prop investment	25.1	-9.8	-0.9	-	-				
Leisure	-6.1	6.4	0.1	-	-				
Others	-0.2	0.7	-0.5	=	-51.3%	=			
Total	4.0	5.0	1.5	-19.9%	172.2%	-			

n.a. = not applicable

Figure 1: Pretax Profit - Property Development



Source: Company, PublicInvest Research



KEY FINANCIAL DATA

NCOME STATEMENT DATA					
FYE Dec (RMm)	2019A	2020A	2021F	2022F	2023F
Revenue	172.0	84.6	110.0	159.7	258.6
Cost of Sales	-70.8	-60.4	-69.8	-102.9	-168.9
Gross Profit	101.3	24.2	40.2	56.8	89.7
Other Income	-12.9	30.0	-4.7	-0.2	2.1
Administration Expenses	-48.3	-49.7	-15.9	-23.2	-37.5
Pre-tax Profit	40.1	4.6	19.6	33.5	54.2
Income Tax	-14.3	-1.3	-4.7	-8.0	-13.0
Effective Tax Rate (%)	35.6%	28.1%	24.0%	24.0%	24.0%
Minorities	-0.1	0.0	0.0	0.0	0.0
Core Net Profit	25.8	3.3	14.9	25.4	41.2
Growth					
Revenue	-54.1%	-50.8%	30.0%	45.2%	61.9%
Gross Profit	-21.7%	-76.1%	66.0%	41.3%	57.8%
Net Profit	-56.1%	-87.3%	353.8%	71.0%	62.0%

Source: Company, PublicInvest Research estimates

FYE Dec (RMm)	2019A	2020A	2021F	2022F	2023F
Investment properties	506.2	555.6	582.3	629.9	627.5
Property development costs	810.9	831.6	762.3	749.8	737.3
Cash and bank balances	139.2	38.4	25.4	-14.5	36.6
Other assets	440.8	548.1	403.1	404.3	426.8
Total Assets	1,897.0	1,973.7	1,773.1	1,769.5	1,828.2
Payables	497.8	513.0	369.3	388.2	413.3
Liabilities – ICULS and RCULS	203.9	198.8	224.5	197.4	202.0
Deferred tax	5.7	10.0	6.3	6.3	6.3
Other liabilities	70.4	68.9	38.0	24.7	24.7
Total Liabilities	777.8	790.8	638.0	616.6	646.4
Total Equity	1,119.2	1,182.9	1,135.1	1,152.9	1,181.
Total Equity and Liabilities	1,897.0	1,973.7	1,773.1	1,769.5	1,828.

Source: Company, PublicInvest Research estimates

PER SHARE DATA & RATIOS					
FYE Dec	2019A	2020A	2021F	2022F	2023F
Book Value Per Share	1.13	1.18	1.06	1.07	1.10
NTA Per Share	1.13	1.18	1.06	1.07	1.10
EPS (Sen)	3.2	1.4	0.2	0.8	1.4
DPS (Sen)	1.5	0.6	0.1	0.3	0.6
Payout Ratio (%)	46.4%	46.4%	43.5%	43.5%	43.5%
ROA (%)	1.4%	0.2%	0.8%	1.4%	2.3%
ROE (%)	2.3%	0.3%	1.3%	2.2%	3.5%

Source: Company, PublicInvest Research estimates



RATING CLASSIFICATION

STOCKS

OUTPERFORM The stock return is expected to exceed a relevant benchmark's total of 10% or higher over the next 12months.

NEUTRAL The stock return is expected to be within +/- 10% of a relevant benchmark's return over the next 12 months.

UNDERPERFORM The stock return is expected to be below a relevant benchmark's return by -10% over the next 12 months.

TRADING BUY

The stock return is expected to exceed a relevant benchmark's return by 5% or higher over the next 3 months but

the underlying fundamentals are not strong enough to warrant an Outperform call.

TRADING SELL The stock return is expected to be below a relevant benchmark's return by -5% or more over the next 3 months.

NOT RATED The stock is not within regular research coverage.

SECTOR

OVERWEIGHT The sector is expected to outperform a relevant benchmark over the next 12 months.

NEUTRAL The sector is expected to perform in line with a relevant benchmark over the next 12 months.

UNDERWEIGHT The sector is expected to underperform a relevant benchmark over the next 12 months.

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